



INTRODUCING A NEW BENEFIT
EXCLUSIVELY FOR IFBOA MEMBERS...

THE WORKERS COMP PROGRAM THAT WORKS FOR *YOU*

PROTECTION FOR EMPLOYEES. PROFIT FOR YOU.

The Independent Fixed Base Operators Association (IFBOA), in concert with QBE Holdings, is proud to introduce a member benefit that lets your Workers Comp program work harder.

The new IFBOA Workers Compensation Safety Group Program makes it possible to:

- Enjoy an annual return on your insurance payment
- Save money with a highly-competitive rate
- Share in the profitability of the IFBOA group purchasing power.



How it works

As a participant in this program, you and other participating IFBOA members each pay an affordable annual premium for your Workers Comp coverage. At the end of the year, after the insurance company has paid their overhead and any claims, all of the remaining money is paid back to the group — including you.

Though payments cannot be guaranteed, we're confident you'll like the odds of adding these funds to your operating profit each year. And even if the group experiences unusually adverse losses, you'll never pay more than your policy premium.

While the program is available in most states, it cannot be written in the Workers Compensation monopolistic states of North Dakota, Ohio, Washington, and Wyoming. Participation in the program is also subject to underwriting acceptability.

Backed by the best — QBE

To maximize the stability and profitability of this program, IFBOA contracted with member insurance companies of global insurer QBE Holdings, Inc. In addition to having the financial strength to insure any size exposure, their staff has the aviation expertise and experience to employ consistently sound underwriting practices. This ensures an exceptional insurance value you can count on.

To your success

A key tenet of IFBOA's mission is to increase the profitability of independent FBOs like yours by offering the resources and buying power to operate more effectively. And we believe the new IFBOA Workers Compensation Safety Group Program is a perfect extension of that philosophy.

Put IFBOA Workers Comp program to work for you

Find out whether you're eligible to participate by giving your broker a call today. Or, for more information, contact IFBOA at 781.860.7403 or QBE Aviation at 972.664.7000.



www.ifboa.aero

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